



Car buying made easy - the best price, guaranteed.

YOUR TRISTATE AUTO CHAMPS NEGOTIATED VEHICLE REPORT

Name: Max [REDACTED]

Phone Number: 2 [REDACTED] 4

Email: m [REDACTED] gmail.com

Address: [REDACTED] Stamford CT 06901

Your New Vehicle

Year: 2016

Make: Subaru

Model: Legacy

Trim: 2.5i Premium

Additional Packages: Leather

Color Exterior: Carbide Gray

Interior: Black Leather

Vehicle Identification Number: TBD

Estimated Delivery Date: 30-45 days

Additional Vehicle information: none

Preferred Dealer Information

Dealership: [REDACTED]

Dealership address: [REDACTED]

Estimated Travel Time to Dealership: 1 hour

Contact at the Dealership: [REDACTED]

Dealership Contact Number: [REDACTED]

Dealership Contact Email: [REDACTED]

TriState Auto Champs Negotiated Hassle-Free Pricing Report:

Vehicle MSRP: \$26,440.00

Dealer Invoice (Cost of vehicle to dealership): \$24,958.00

Your TriState Auto Champs Negotiated Price: \$22,998

TriState Auto Champs Savings off MSRP: \$3,442 (13% discount!)

Lease Details

(This includes taxes and all fees. This is the total out the door cost)

Bank: Chase/Subaru Motors Finance

Total Amount due at signing (breakdown below): \$0.00

Total monthly payment including sales tax: \$282.00

Money Factor: 0.00025 (Equivalent Interest Rate: 0.6%)

Lease Term: 36 months

Mileage Allowance: 12,000/year

Residual at lease end (buyout): \$15,045.20

The above already includes:

DMV Registration

Bank Fee

Dealer Processing Fee

First month's payment

Additional Terms:

Trade in Vehicle

Early lease turn-in. Dealer to buy customer out of the lease.

Vehicle Being Traded in: 2013 Subaru Legacy 2.5i Premium

VIN: 4S3BMBC66 [REDACTED]

Miles: 35,000

Issues: none

Negotiated Trade Value: No Money Due/Disposition fee waived/Turn vehicle in when you pick up the new vehicle and pay nothing out of pocket